

# RedBook

COMMERCIAL

This document has been designed for desktop.  
Mobile screens are not recommended for optimal viewing.

INTRODUCTION

# THE EXPERTS AT LAUNCHING PROJECTS

Whether you need interior designers, architects, builders, technical advice—or a full project team—we give you immediate access to the proven best and carefully align you with the ideal talent.

Clients come to us for our honest advice, experience and passion. Our aim is to save them time, cost and stress on their high value projects.

We begin by understanding what matters most to you about your project, and work with you closely as trusted advisers from start to finish.



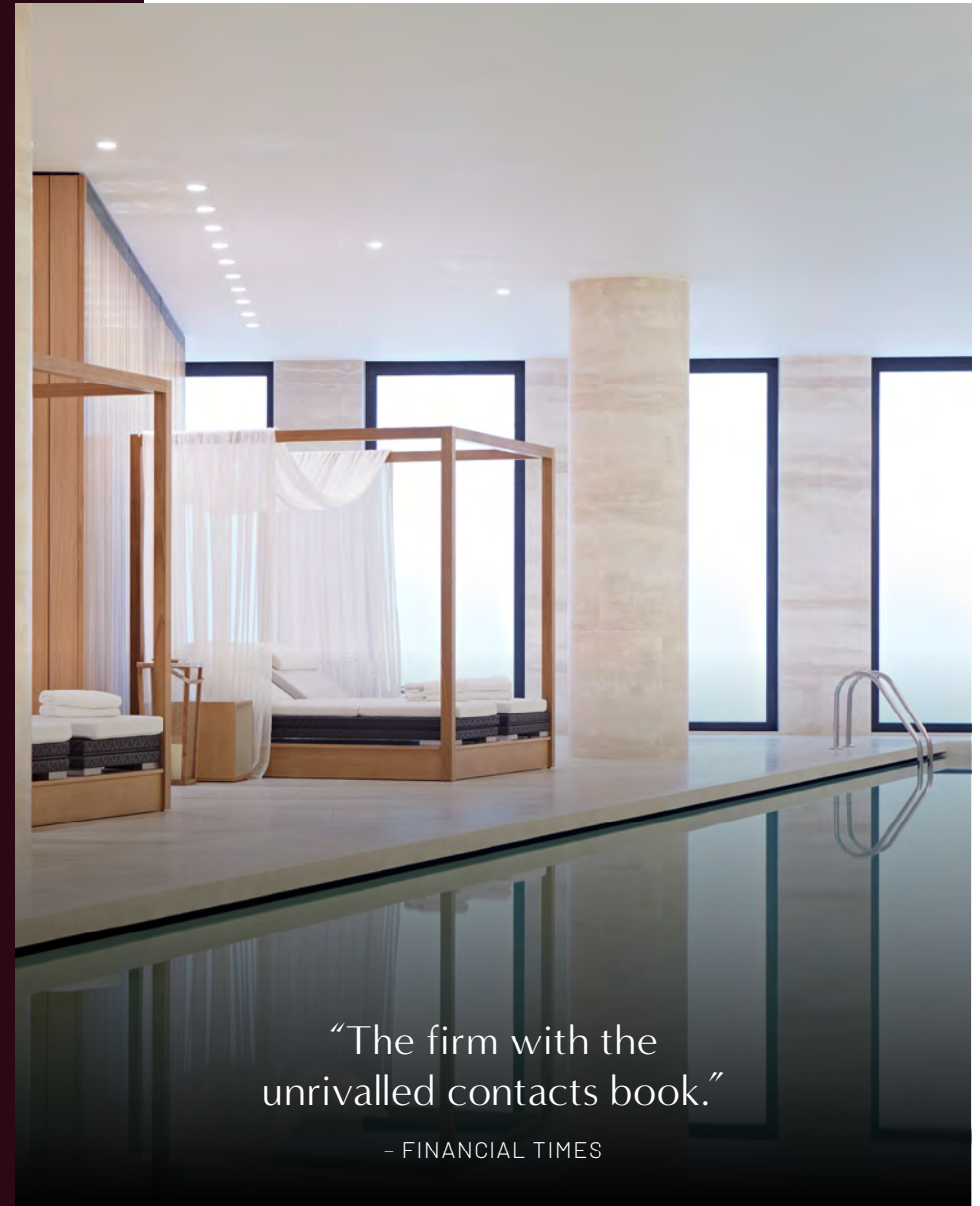
© Lime Wood Group

WHO WE ARE

# DESIGNING THE FUTURE

Our team of directors has delivered over 250 prime commercial and residential projects across the UK and overseas in the last decade, building a reputation as one of the world's premier property consultancies.

Our 'RedBook' of curated global partners and professional expertise enables us to give clients an overview of the entire range of talent and skill on the market. We provide a precise, tailored service that meets budget and timeline. From inspiring hotels, high-end restaurants and wellness spas to a family office - in the UK or overseas - RedBook are best placed to help.



“The firm with the  
unrivalled contacts book.”

- FINANCIAL TIMES





Our clients have high expectations, so you'll be reassured to know that our own expectations are even higher. Excellent listeners and creative thinkers, we are committed to delivering every project with the utmost efficiency and finesse - standing by the side of our clients at every moment.

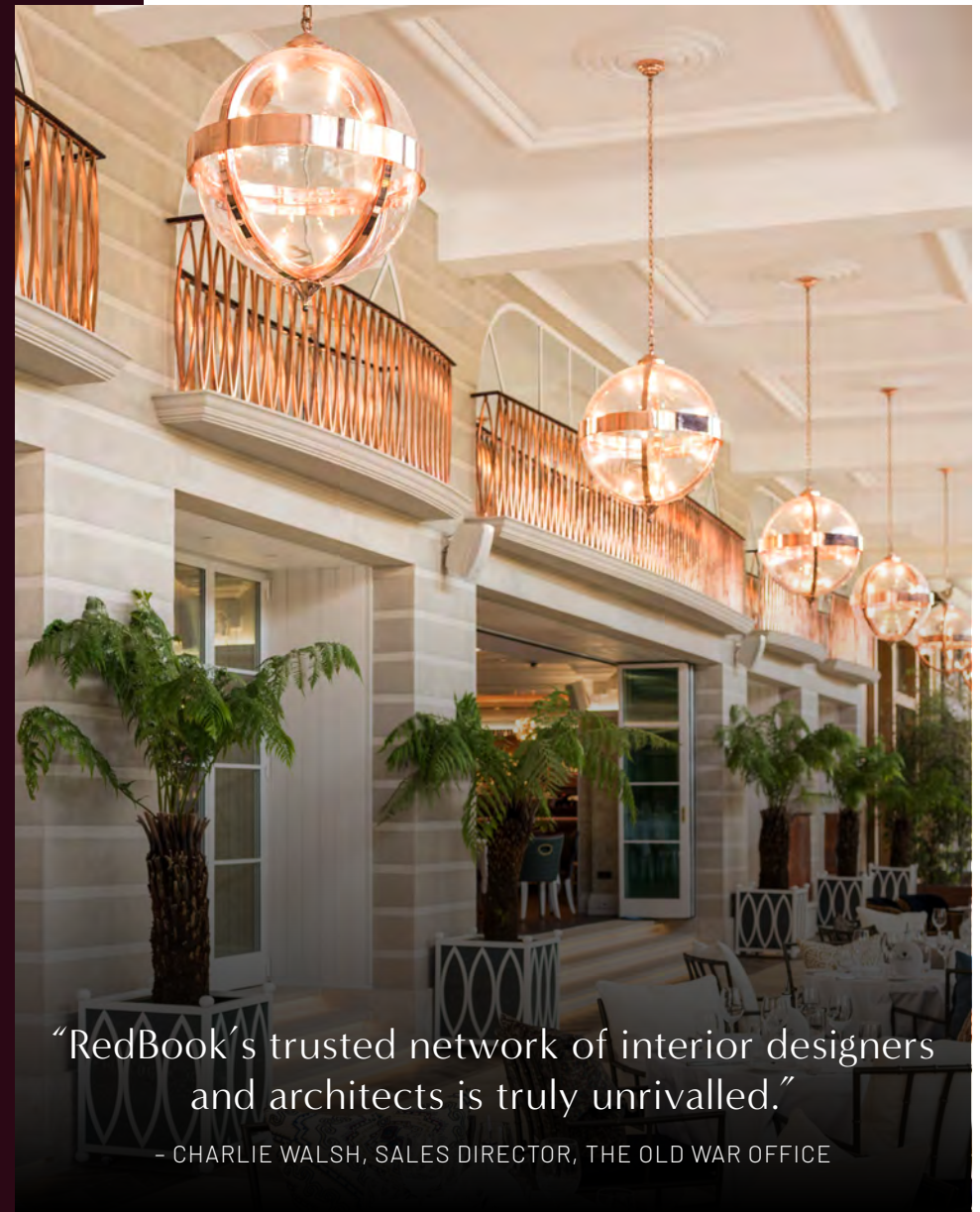
"Building a great home is seriously hard work... there is none better than the RedBook team to guide a client through these pivotal early stages."

- PHILIP HARVEY, SENIOR PARTNER, PROPERTY VISION

## OUR SERVICES

# COMPLETE EXCELLENCE

Successfully delivering complex, high-value projects for our clients is at the very heart of what we do best - and has been for over a decade. Our bespoke, end-to-end service ensures that our clients are in the safest of hands at every step.



“RedBook’s trusted network of interior designers and architects is truly unrivalled.”

– CHARLIE WALSH, SALES DIRECTOR, THE OLD WAR OFFICE

## OUR SERVICES

# END-TO-END EXPERTISE

### PHASE 1 PRE-PURCHASE

-  ACCESS TO SALES AGENTS
-  ACCESS TO BUYING AGENTS
-  INVESTMENTS
-  FEASIBILITY STUDIES
-  FINANCE & INSURANCE
-  DEVELOPMENT

We work closely with planning consultants, surveyors and technical building specialists in carrying out feasibility studies when clients need to make fully informed decisions pre-purchase.

When searching for the perfect property in London or the country, our clients trust our inside knowledge of the best buying and selling agents to secure their ideal home.

### PHASE 2 PROJECT

-  ARCHITECTURE
-  INTERIOR DESIGN
-  GARDEN DESIGN
-  TECHNICAL & PROJECT MANAGEMENT
-  CONSTRUCTION
-  GREEN SERVICES

From ground-breaking new builds to restoring the most beautiful of historic homes, our extensive experience covers the full spectrum of exceptional properties.

Our finely-honed project process ensures that every client works with a team of optimal specialists suited to their individual needs, with each project launching as swiftly as possible.

### PHASE 3 AFTERCARE

-  HOME SECURITY
-  ART CONSULTANCY
-  AV
-  STAFF RECRUITMENT
-  PROPERTY MANAGEMENT

A property project is only truly complete when your home is working perfectly in every way, protected by proper maintenance and security.

We work with complete discretion to service our clients needs from staffing to property management, AV design to art consultancy.



OUR CONTRIBUTION

# HELPING THE PLANET

RedBook is an active advocate for sustainability in the world of prime property. We have developed our own Green Agenda which includes the crucial innovation of calculating the carbon footprint of our clients' projects – and then offsetting it.

We achieve this by planting trees and investing in accredited green initiatives, guided by our respected sustainability partner Ecologi. This carbon offsetting will be funded by RedBook as part of our significant commitment to the environment.

This means that our clients know their projects enjoy an enhanced environmental status from the very start.

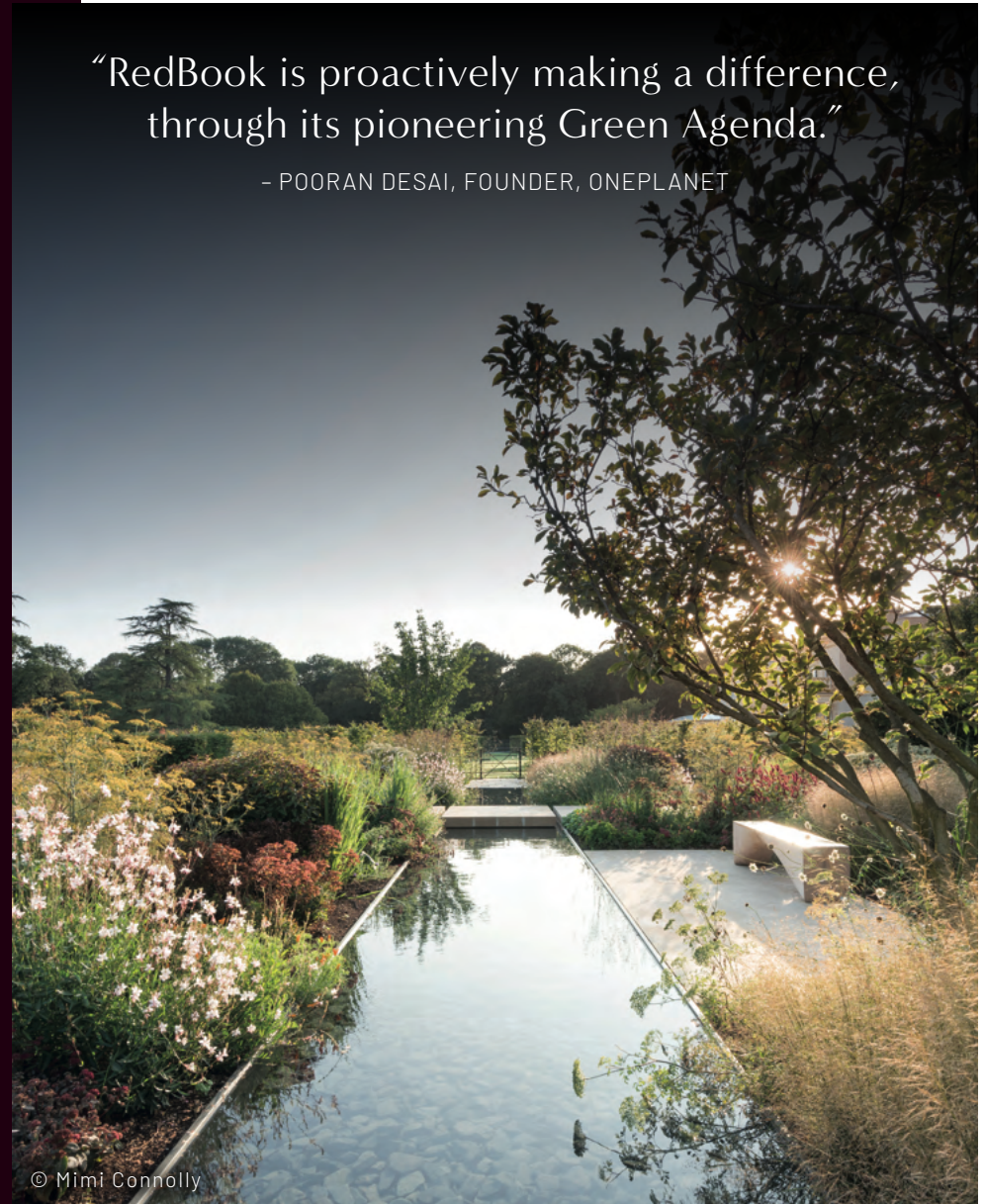
And RedBook is not stopping there. We plan to work with our clients and the full range of our professional partners to deliver a better environment with sustainability and pioneering green technology at the forefront.

Working towards a greener future with

*Ecologi*

“RedBook is proactively making a difference,  
through its pioneering Green Agenda.”

– POORAN DESAI, FOUNDER, ONEPLANET



© Mimi Connolly

## YOUR INVOLVEMENT

# SUSTAINABLE APPROACH

### PASSIVE ROLE CONTRIBUTOR

Every property project impacts the environment with emissions of CO<sub>2</sub>, the greatest contributor to global warming.

So for each client's project, RedBook will calculate the potential carbon footprint at concept-design stage and then again once the scope of work is defined.

Whether protecting lowland peat forests in Indonesia, or funding biomass and solar-panel projects in developing countries, RedBook will keep clients informed of the number of trees planted and the specific green initiatives attributed to their projects.



CO<sub>2</sub> FOOTPRINT CALCULATION



CO<sub>2</sub> OFFSETTING

### ACTIVE ROLE DRIVER

If clients want to take an even more active role in managing the environmental impact of their projects, we are also eager to assist. Through our extensive network of expert sustainability partners, we are able to help clients achieve even the most ambitious 'green' goals.

So whether clients aspire to lower the energy consumption of their new home, embed green technologies in its construction or willing to certify their property through schemes such as BREEAM or WELL, we will be able to guide them on that journey. RedBook is proudly committed to playing an active role in driving a sustainable approach to property projects.



SUSTAINABLE DESIGN & MATERIALS



WATER & ENERGY EFFICIENCY



WASTE MANAGEMENT



GIVE-BACK (REGENERATE)

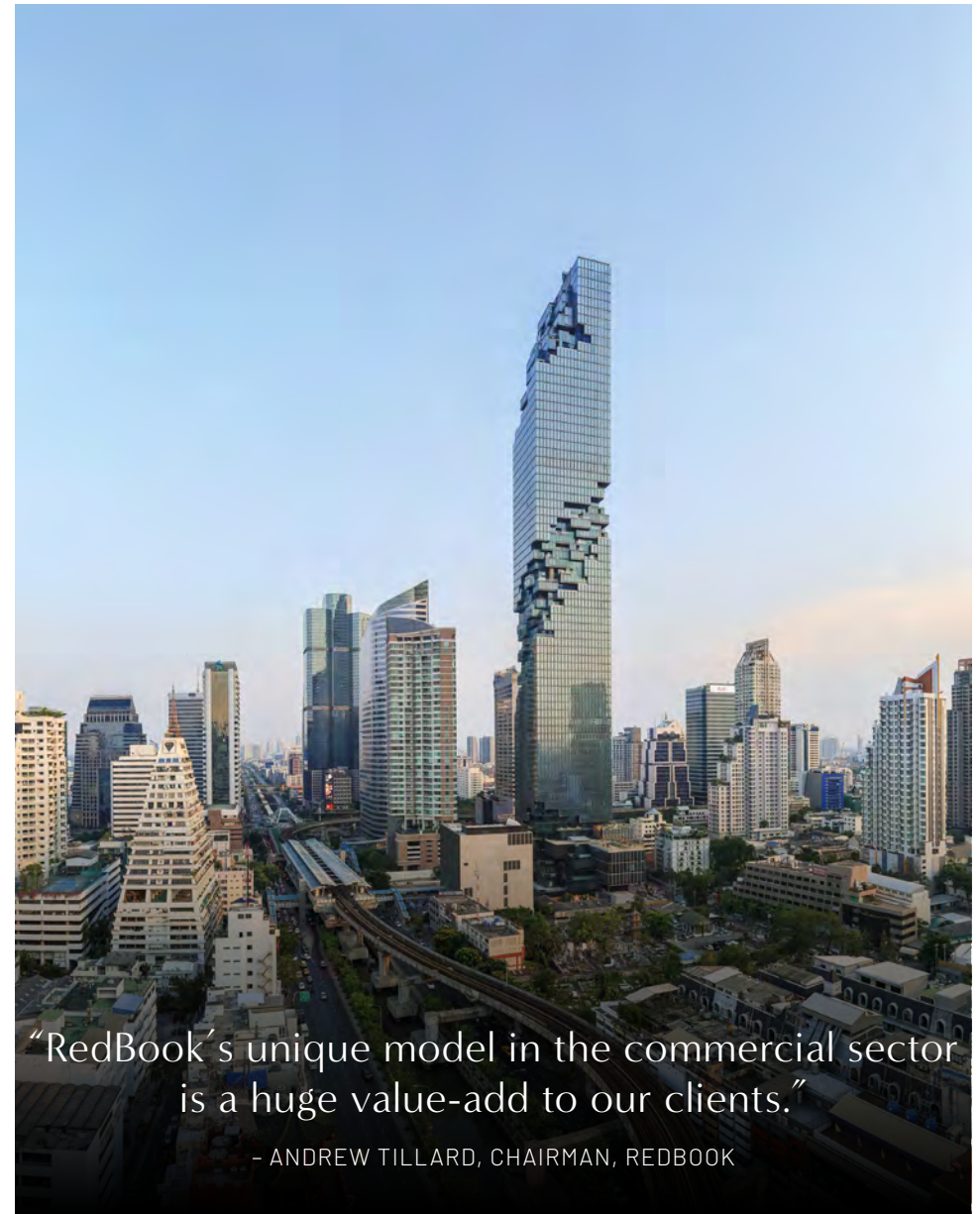


THE PROJECT PROCESS

## FROM VISION TO REALITY

Our process begins with understanding your brief thoroughly, and helping you shape it. Analysing the ideal candidates for your project team, we ensure a close eye is kept on costs, fees and timelines.

Working hand-in-hand with our clients as trusted advisors is what we do best.



“RedBook’s unique model in the commercial sector is a huge value-add to our clients.”

– ANDREW TILLARD, CHAIRMAN, REDBOOK

## THE PROJECT PROCESS

# ATTENTION TO DETAIL AT EVERY STEP



Process diagram based on a standard project and not indicative of all services.

WHY WORK WITH US

# THE SAFEST OF HANDS

With the largest range of best-in-class partners at our fingertips and a commitment to exceptional customer service, our ability to seamlessly deliver even the most complex of projects makes working with RedBook a reassuring and enjoyable experience.



© Ben Diep



© Gavriil Papadiotis

WHY WORK WITH US

# THE REDBOOK DIFFERENCE

## UNRIVALLED CONTACTS

With over 250 projects completed since 2010, we currently work with and know intimately over 200 best-in-class firms – all leading experts in their field.

## EFFICIENCY

Our clients are often working to tight timelines. They make huge savings in time and trouble when they engage us.

## EXPERTISE

With our unrivalled experience and the knowledge of our in-house professionals, we ensure our clients receive straight and current information to facilitate smooth, fast decision-making.

## COST & RISK MITIGATION ADVICE

RedBook's service ensures clients have a true understanding of fee structures. We excel in providing feasibility studies, risk advice, fee analysis and cost benchmarking.

## IMPARTIAL SELECTION

The specialists we introduce to you are selected purely to suit your individual requirements. They work with us on identical terms to avoid the risk of bias.

## A TRUSTED PARTNERSHIP

We act as trusted advisors for all our clients, whatever the service they require. We are highly protective of our clients' interests and develop a personal passion for each project.



ADVISORY BOARD  
SUPERIOR  
TALENT

Our distinguished Advisory Board ensures that the property-related specialists we work with are the best of the best. The Advisors act as the gatekeepers to our stable of talent. RedBook's reputation is built on our uncompromising demand for trust, integrity and delivery.



ADVISER ON INTERIOR DESIGNERS

LIZ ELLIOT

An international authority on interior design, Liz has served as Editor-at-Large for House & Garden since 1997, following her initial formal training and experience in the fashion houses of Jaeger and Roland Klein.



ADVISER ON TRADITIONAL ARCHITECTS  
& PLACE MAKING

CLIVE ASLET

With unparalleled knowledge of American and English country houses, Clive is the author of many esteemed books on architecture. Following a successful career as the long-standing editor of Country Life magazine, he is now a regular broadcaster and columnist for national newspapers.



ADVISER ON GARDEN & LANDSCAPE DESIGNERS

## SIR ROY STRONG

Formerly director of the National Portrait Gallery and Victoria and Albert Museum, Sir Roy has penned countless books including *The Renaissance Gardens of England* and *Gardens through the Ages* and continues to stand as one of the most respected authorities on landscape design.



ADVISER ON CONSTRUCTION & ARCHITECTURE

## AIDAN MORTIMER

Aidan started his career in the building industry over four decades ago, went on to become CEO of one of England's most respected building firms, and continues to serve as Fellow of The Royal Institute of Chartered Surveyors, The Chartered Institute of Building and The Royal Society of Arts.



ADVISER ON CONTEMPORARY ARCHITECTS  
& CONTEMPORARY DESIGN

## DOMINIC BRADBURY

As an acclaimed authority on contemporary architecture and design, Dominic contributes to numerous publications worldwide, including *The Telegraph*, *The Financial Times*, *Wallpaper* and *World of Interiors*. His books include *Mid-Century Modern Complete*, *The Iconic House* and *The Iconic Interior*.



ADVISER ON CONSERVATION ARCHITECTS  
& LISTED BUILDINGS

## DR SIMON THURLEY

With a distinguished career spanning CEO of English Heritage and Curator of Historic Royal Palaces, Simon is a leading national authority on listed buildings and conservation architecture. He is the author of many acclaimed books including his most recent, *The Building of England*.



ADVISER ON SUSTAINABILITY & THE BUILT ENVIRONMENT

## POORAN DESAI

An environmental innovator, Pooran chaired the UK Government's Advisory Committee on energy ratings in housing, and has led teams that have formulated sustainability strategies for £25 billion of real estate development internationally. He received a World Economic Forum award as European Social Entrepreneur of the Year.



ADVISER ON REWILDING & REGENERATIVE FARMING

## SIR CHARLES BURRELL

Sir Charles pioneered England's rewilding resurgence with the Wildland project on 3,500 acres of his Knepp Castle Estate in West Sussex, and has since become one of the world's leading figures advising on facilitating large-scale 'space for nature' projects on several continents.



CONTACT

WE'RE READY  
TO BEGIN

Email [enquiries@redbookagency.com](mailto:enquiries@redbookagency.com)

Visit [redbookagency.com](http://redbookagency.com)

Call 020 7060 6222



